WALZ GROUP CASE STUDY

WALZ TURNS TO FLEXPOD™ TECHNOLOGY TO BUILD HIGH-EFFICIENCY CLOUD PLATFORM, FUELING 800% GROWTH RATE

WALZ
security + integrity

Walz is the U.S. leader in managing critical communications between organizations and their customers and constituents — such as Morgage Servicers, Financial Services, Law Firms and Government Agencies. More than **2,500 Clients** utilize Walz solutions — including **15 of the top 25 Mortgage Servicers** and **35 of the Fortune 100 Companies.**

New Shared Infrastructure Deployed In

4 Days

Provision Servers and Storage

94% Faster

Reduced Customer Setup From 7–8 Days to

3-4 Days

Cut Rack Requirements

50%
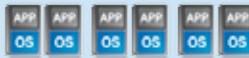
STREAMLINED PROBLEM RESOLUTION

LABOR PRODUCTIVITY BOOST

24/7
MORE UPTIME

FASTER CUSTOMER ONBOARDING

FlexPod™ Solution

VMware Virtualization Software

APP OS · APP OS · APP OS · APP OS · APP OS · APP OS

Cisco Servers & Switches

NetApp Storage Systems

COST AVOIDANCE

FASTER DATA RECOVERY

BUSINESS CONTINUITY

TIGHTER SECURITY

Troubleshooting Time Reduced From 60% to Less Than

10%

Cut Recovery Times From 12 hours to

1-2 hrs

Staffing Needs Reduced By

2/3

Achieved

99.998%

Up Time

FlexPod™ Features

- Single platform from industry leaders in networking, computing and storage
- Pretested, validated solution platform to reduce risk and increase efficiencies
- Flexible IT architecture for today's needs, yet scales for future growth
- Cooperative Support model for efficient and streamlined resolution

MAINSTAY SALIRE

About This Snapshot Business Value Assessment:

Mainstay Salire is the leading provider of independent value assessment and IT strategy services. For more information, please visit **www.mainstaysalire.com**. Information contained in this business impact study has been obtained from sources considered reliable but is not warranted by Mainstay Salire.

NetApp®

NetApp Solution:

FlexPod™, jointly developed by NetApp and Cisco, is a flexible infra-structure platform composed of pre-sized storage, networking, and server components. It's designed to ease your IT transformation from virtualization to cloud computing with maximum efficiency and minimal risk.